

**Term 2016.3 (Apr. 2015~Jun. 2015)**  
**Outline of Accounts Settlement**



# Analysis of present states and future prospects



**Santa Ana Mainplace shop (Santa Ana, California)**  
**May 29, 2015 open!**

## **ROUND ONE Corporation**

**C.E.O. and President Masahiko Sugino**

**Tokyo Stock Exchange First Section**

**Code Number: 4680**

**August 5, 2015**

# Term 2016.3 (Apr. 2015~Jun. 2015) Analysis of consolidated operating results [Year-on-year]



(Unit ¥bn / round down)

		Unit	Term 2015.3 Actual (2014.4~2014.6)	Term 2016.3 Actual (2015.4~2015.6)	Differ
Shops	Total shops	Shop	114	119	+5
	No. of months total shops operation	Month	342	355	+13

## ① [Ordinary income]

<b>Term 2015.3 1st Q Actual</b>	Ordinary income	¥0.83bn
◆	Decrease in sales	¥(0.86)bn
◆	◆ <del>×</del> Decrease in lease exp. Previous quarter: ¥2.41bn ⇒ Current quarter: ¥2.11bn	¥0.29bn
◆	◆ <del>×</del> Increase in rent exp. Previous quarter: ¥3.41bn ⇒ Current quarter: ¥3.66bn	¥(0.25)bn
◆	◆ <del>×</del> Decrease in advertising exp. (TV commercial) Previous quarter: ¥0.54bn ⇒ Current quarter: ¥0.29bn	¥0.24bn
◆	◆ <del>×</del> Increase in supplies exp. (Purchase of additional LED and karaoke remote control) Previous quarter: ¥0.55bn ⇒ Current quarter: ¥0.75bn	¥(0.19)bn
◆	◆ <del>×</del> Increase in personnel exp. Previous quarter: ¥4.60bn ⇒ Current quarter: ¥4.74bn	¥(0.14)bn
◆	◆ Increase in commission payable (Increase in shuttle bus operation)	¥(0.14)bn
◆	◆ Others	¥0.01bn
<b>Term 2016.3 1st Q Actual</b>	Ordinary income	¥(0.21)bn

P / L	Bowling	5.8	5.2	(0.6)
	Amusement	8.6	8.3	(0.2)
	Karaoke	2.0	2.0	(0.0)
	Spo-cha	2.5	2.6	+0.0
	Others	0.6	0.6	+0.0
	Total sales	19.6	18.8	(0.8)
	Cost of sales	18.1	18.4	+0.2
	Gross margin	1.5	0.4	(1.1)
	S.G.A. expenses	0.4	0.4	+0.0
	Operating income	1.1	(0.0)	(1.2)
	Non-operating income & expenses	(0.3)	(0.1)	+0.1
	Ordinary income ①	0.8	(0.2)	(1.0)
	Ordinary income margin	4.2%	(1.1)%	(5.4)%
	Extraordinary income & loss ②	0.0	(0.0)	(0.1)
Net income before tax	0.8	(0.3)	(1.1)	
Corporate tax	0.0	0.2	+0.1	
Net income	0.7	(0.5)	(1.3)	

# Term 2016.3 (Apr. 2015~Jun. 2015) Analysis of consolidated operating results [Year-on-year]



(Unit ¥bn / round down)

		Unit	Term 2016.3 Plan (2015.4~2015.6)	Term 2016.3 Actual (2015.4~2015.6)	Differ
Shops	Total shops	Shop	119	119	±0
	No. of months total shops operation	Month	355	355	±0
P / L	Bowling		5.4	5.2	(0.2)
	Amusement		8.5	8.3	(0.2)
	Karaoke		2.0	2.0	(0.0)
	Spo-cha		2.8	2.6	(0.2)
	Others		0.6	0.6	+0.0
	Total sales		19.5	18.8	(0.7)
	Cost of sales		18.0	18.4	+0.3
	Gross margin		1.5	0.4	(1.0)
	S.G.A. expenses		0.5	0.4	(0.0)
	Operating income		0.9	(0.0)	(1.0)
	Non-operating income & expenses		(0.2)	(0.1)	+0.0
	Ordinary income ①		0.7	(0.2)	(0.9)
	Ordinary income margin		3.9%	(1.1)%	(5.1)%
Extraordinary income & loss ②		(0.1)	(0.0)	+0.0	
Net income before tax		0.6	(0.3)	(0.9)	
Corporate tax		0.2	0.2	(0.0)	
Net income		0.4	(0.5)	(0.9)	

## ① [Ordinary income]

<b>Term 2016.3</b>		
<b>1st Q Plan</b>	Ordinary income	¥0.77bn

- ◆※Decrease in Japan sales ¥(0.85)bn  
Plan: ¥18.86bn ⇒ Actual: ¥18.01bn
- ◆※Increase in supplies exp. ¥(0.20)bn  
(Purchase of additional LED and karaoke remote control)  
Plan: ¥0.55bn ⇒ Actual: ¥0.75bn
- ◆※Decrease in amusement promotion exp. (merchandise) ¥0.03bn  
Plan: ¥1.27bn ⇒ Actual: ¥1.24bn
- ◆Increase in U.S.A. income comparing to plan (② Table below) ¥0.03bn
- ◆Others ¥0.01bn

<b>Term 2016.3</b>		
<b>1st Q Actual</b>	Ordinary income	¥(0.21)bn

## ② [U.S.A. P/L status for 1st Q]

	Plan	Actual	Differ
Sales	¥0.71bn	¥0.82bn	¥0.11bn increase
Expenses	¥0.82bn	¥0.90bn	¥0.08bn increase
Profit	¥(0.11)bn	¥(0.08)bn	¥0.03bn increase

# Term 2016.3 Company-wide sales and Japan year-on-year existing shop sales Actual and Plan



## Company-wide sales Actual and Plan

(Unit ¥bn / round down)

	Unit	1st Q					2nd Q	1st Q~2nd Q	3rd Q	4th Q	3rd Q~4th Q	Term
		Plan	Actual	Differ	Plan	Plan						
Bowling	¥bn	5.4	5.2	(0.2)	5.7	11.1	5.3	7.2	12.5	23.7		
Amusement	¥bn	8.5	8.3	(0.2)	9.9	18.4	9.0	9.7	18.8	37.2		
Karaoke	¥bn	2.0	2.0	(0.0)	2.3	4.4	2.0	2.4	4.5	9.0		
Spo-cha	¥bn	2.8	2.6	(0.2)	3.3	6.1	2.4	3.5	6.0	12.2		
Others	¥bn	0.6	0.6	+0.0	0.7	1.3	0.6	0.7	1.4	2.7		
Total sales	¥bn	19.5	18.8	(0.7)	22.0	41.6	19.5	23.8	43.3	85.0		
No. of shops in Japan / No. of shops total (at the end of every term)		111/119	111/119	—	111/121	111/121	113/123	113/127	113/127	113/127		

## Japan year-on-year existing shop sales Actual and Plan

	Unit	1st Q					2nd Q	1st Q~2nd Q	3rd Q	4th Q	3rd Q~4th Q	Term
		Plan	Actual	Differ	Plan	Plan						
Bowling	%	(10.1)	(13.5)	(3.3)	(10.8)	(10.5)	(3.9)	(2.3)	(3.0)	(6.7)		
Amusement	%	(5.5)	(8.9)	(3.4)	(6.6)	(6.1)	(0.8)	+0.4	(0.2)	(3.2)		
Karaoke	%	(2.3)	(7.6)	(5.3)	(2.1)	(2.2)	(3.4)	+0.8	(1.2)	(1.7)		
Spo-cha	%	+7.0	(0.7)	(7.7)	+6.4	+6.7	+1.5	+0.6	+1.0	+3.8		
Others	%	(0.1)	+6.0	+6.0	(0.2)	(0.1)	(1.1)	(0.1)	(0.6)	(0.3)		
Total sales	%	(4.7)	(8.5)	(3.8)	(5.3)	(5.0)	(1.7)	(0.4)	(1.0)	(3.0)		
No. of shops in Japan / No. of shops total (at the end of every term)		111/119	111/119	—	111/121	111/121	113/123	113/127	113/127	113/127		

# Term 2016.3 Japan and U.S.A. Sales and Year-on-year existing shop sales Actual and Plan



## Japan Sales and Year-on year existing shop sales

(Unit ¥bn / round down)

	Unit		1st Q						2nd Q		1st Q~2nd Q		3rd Q		4th Q		3rd Q~4th Q		Term	
			Plan		Actual		Differ		Plan		Plan		Plan		Plan		Plan		Plan	
			¥bn	%																
Bowling	¥bn	%	5.2	(10.1)	5.0	(13.5)	(0.2)	(3.3)	5.5	(10.8)	10.8	(10.5)	5.1	(3.9)	6.9	(2.3)	12.1	(3.0)	22.9	(6.7)
Amusement	¥bn	%	8.1	(5.5)	7.8	(8.9)	(0.3)	(3.4)	9.3	(6.6)	17.5	(6.1)	8.4	(0.8)	8.9	+0.4	17.4	(0.2)	34.9	(3.2)
Karaoke	¥bn	%	1.9	(2.3)	1.8	(7.6)	(0.1)	(5.3)	2.2	(2.1)	4.1	(2.2)	1.8	(3.4)	2.1	+0.8	4.0	(1.2)	8.2	(1.7)
Spo-cha	¥bn	%	2.8	+7.0	2.6	(0.7)	(0.2)	(7.7)	3.3	+6.4	6.1	+6.7	2.4	+1.5	3.5	+0.6	6.0	+1.0	12.2	+3.8
Others	¥bn	%	0.6	(0.1)	0.6	+6.0	+0.0	+6.0	0.6	(0.2)	1.3	(0.1)	0.6	(1.1)	0.7	(0.1)	1.3	(0.6)	2.6	(0.3)
Total sales	¥bn	%	18.8	(4.7)	18.0	(8.5)	(0.8)	(3.8)	21.0	(5.3)	39.9	(5.0)	18.5	(1.7)	22.3	(0.4)	40.9	(1.0)	80.9	(3.0)
No. of shops in Japan / No. of shops total (at the end of every term)			111/113		111/113		-		111/113		111/113		113/115		113/115		113/115		113/115	

## U.S.A. Sales and Year-on year existing shop sales

	Unit		1st Q						2nd Q		1st Q~2nd Q		3rd Q		4th Q		3rd Q~4th Q		Term	
			Plan		Actual		Differ		Plan		Plan		Plan		Plan		Plan		Plan	
			¥bn	%																
Bowling	¥bn	%	0.1	±0.0	0.1	+17.0	+0.0	+17.0	0.2	±0.0	0.3	±0.0	0.2	±0.0	0.2	±0.0	0.4	±0.0	0.8	±0.0
Amusement	¥bn	%	0.4	±0.0	0.4	+31.7	+0.0	+31.7	0.5	±0.0	0.9	±0.0	0.5	±0.0	0.8	±0.0	1.4	±0.0	2.3	±0.0
Karaoke	¥bn	%	0.1	±0.0	0.1	+27.8	+0.0	+27.8	0.1	±0.0	0.2	±0.0	0.2	±0.0	0.2	±0.0	0.4	±0.0	0.7	±0.0
Others	¥bn	%	0.0	±0.0	0.0	+18.2	+0.0	+18.2	0.0	±0.0	0.0	±0.0	0.0	±0.0	0.0	±0.0	0.0	±0.0	0.1	±0.0
Total sales	¥bn	%	0.7	±0.0	0.8	+27.3	+0.1	+27.3	0.9	±0.0	1.6	±0.0	0.9	±0.0	1.4	±0.0	2.4	±0.0	4.1	±0.0
No. of shops in U.S.A./ No. of shops total (at the end of every term)			3/6		3/6		-		3/8		3/8		5/8		5/12		5/12		5/12	

※ Percentage for U.S.A. year-on-year existing shop sales is comparison in \$, currency exchange rate is not considered.

# Term 2016.3 Quarterly consolidated Actual and Plan



(Unit ¥bn / round down)

	1st Q				2nd Q	1st Q~ 2nd Q	3rd Q	4th Q	3rd Q~ 4th Q	Term
	Plan	Actual	Differ	Plan	Plan	Plan	Plan	Plan	Plan	
	<b>Total sales</b>	19.5	18.8	(0.7)	22.0	41.6	19.5	23.8	43.3	85.0
<b>Cost of sales</b>	18.0	18.4	+0.3	19.3	37.4	19.0	19.5	38.5	76.0	
<b>Gross margin</b>	1.5	0.4	(1.0)	2.6	4.1	0.5	4.2	4.8	8.9	
<b>S.G.A. expenses</b>	0.5	0.4	(0.0)	0.4	1.0	0.5	0.5	1.0	2.1	
<b>Operating income</b>	0.9	(0.0)	(1.0)	2.1	3.1	(0.0)	3.7	3.7	6.8	
<b>Non-operating income &amp; expenses</b>	(0.2)	(0.1)	+0.0	(0.2)	(0.4)	(0.1)	(0.1)	(0.3)	(0.7)	
<b>Ordinary income</b>	0.7	(0.2)	(0.9)	1.9	2.7	(0.1)	3.5	3.4	6.1	
<b>Ordinary income margin</b>	3.9%	(1.1)%	(5.1)%	9.0%	6.6%	(1.0)%	15.1%	7.8%	7.2%	
<b>Extraordinary income &amp; loss</b>	(0.1)	(0.0)	+0.0	(0.1)	(0.2)	(0.1)	(2.7)	(2.8)	(3.0)	
<b>Net income before tax</b>	0.6	(0.3)	(0.9)	1.8	2.5	(0.2)	0.8	0.6	3.1	
<b>Corporate tax</b>	0.2	0.2	(0.0)	0.6	0.8	(0.0)	1.1	1.0	1.9	
<b>Net income</b>	0.4	(0.5)	(0.9)	1.2	1.6	(0.2)	(0.2)	(0.4)	1.2	

# Term 2016.3 Consolidated plan ① New shops and P/L



No change since announcement on May 8, 2015 has been made.

(Figures below indicated measurement unit are ignored)

		Unit	Term 2015.3 Actual Previous term	Term 2016.3 Plan Current term	Differ
Shops	New shops opened	Shop	4	① 9	+5
	No. of total shops (at the end of term)	Shop	118	127	+9
	[Break down] Own shops (land & building and building structure)	Shop	29	29	—
	Leased shops (interior structure only)	Shop	89	98	+9
	No. of total shops operating	Month	1,386	1,447	61
P/L	Bowling	¥bn	24.5	23.7	(0.7)
	Amusement	¥bn	36.5	37.2	+0.7
	Karaoke	¥bn	8.6	9.0	+0.3
	Spo-cha	¥bn	11.5	12.2	+0.6
	Others	¥bn	2.7	2.7	+0.0
	Total sales	¥bn	83.9	85.0	+1.0
	Operating income	¥bn	6.6	6.8	+0.2
	Ordinary income	¥bn	6.1	6.1	+0.0
	Ordinary income margin	%	7.3	7.2	(0.1)
	Net income ②	¥bn	(4.5)	1.2	+5.7

(Note) ① New shops opened in term 2016.3 . . . 2 shops in Japan, 7 shops in U.S.A. (Total 9 shops. Please refer to page 12 for detail).

② Net income calculation formula:

[Term 2015.3 Actual] Ordinary income of ¥6.15bn – Impairment loss of ¥4.39bn – Loss on disposal of amusement substrates, etc. of ¥0.63bn – Effects of corporate tax of ¥5.69bn = Net loss of ¥4.56bn.

[Term 2016.3 Plan] Ordinary income of ¥6.15bn – Impairment loss of ¥2.60bn – Loss on disposal of amusement substrates, etc. of ¥0.40bn – Effects of corporate tax of ¥1.95bn = Net income of ¥1.20bn.

# Term 2016.3 Consolidated plan ②Cash flow



No change since announcement on May 8, 2015 has been made.

(Figures below indicated measurement unit are ignored)

	Unit	Term 2015.3 Actual Previous term	Term 2016.3 Plan Current term	
Cash	Net income	¥bn	(4.5)	+1.2
	Income tax adjustment (provision / payment / refund / refund receivable in total)	¥bn	+7.6	+2.0
	Non-cash loss (impairment loss, etc.)	¥bn	+5.0	+3.0
	Dividend	¥bn	(1.9)	(1.9)
	Depreciation (excluded lease depreciation)	¥bn	+3.9	+4.1
	<b>Simplified cash flow</b>	<b>¥bn</b>	<b>+10.1</b>	<b>+8.4</b>
	Equipment investment (excluded finance lease) ①	¥bn	(4.8)	(5.7)
	Expenditure for security deposit	¥bn	(0.4)	(0.1)
	Increase in cash due to sale of existing shops	¥bn	② +5.5	—
	<b>Simplified free cash flow</b>	<b>¥bn</b>	<b>+10.3</b>	<b>+2.6</b>
	Cash reserve	¥bn	+27.7	+27.3
	Interest-bearing liabilities	¥bn	+27.0	+24.0
	<b>Net interest-bearing liabilities</b>	<b>¥bn</b>	<b>(0.6)</b>	<b>(3.2)</b>

(Note) ① Breakdown of equipment investment of ¥4.8bn for term 2015.3:

◆About ¥2.1bn: 4 new shops (Japan: 2 shops / about ¥0.9bn, U.S.A.: 2 shops / about ¥1.2bn) ◆About ¥2.6bn: existing shops (partial remodeling)

Breakdown of equipment investment of ¥5.7bn for term 2016.3:

◆About ¥3.7bn: 9 new shops (Japan: 2 shops / about ¥0.9bn, U.S.A.: 7 shops / about ¥2.8bn) ◆About ¥2.0bn: existing shops (partial remodeling)

② Sale & leaseback of 5 shops was implemented.

(Impairment loss was booked in term 2014.3, hence profit and loss is not affected).



# Trend in P/L status



## Trend in P / L (Company-wide)

No change since announcement on May 8, 2015 has been made.

(Figures below indicated measurement unit are ignored)

Term	2016.3 Plan	2015.3	2014.3	2013.3	2012.3	2011.3	2010.3	2009.3	2008.3	2007.3
No. of shops at the end of term	127	118	114	113	110	109	105	94	83	73
Total sales	¥85.0bn	¥83.9bn	¥84.2bn	¥85.9bn	¥89.5bn	¥84.3bn	¥82.1bn	¥77.9bn	¥77.9bn	¥65.8bn
Operating income	¥6.8bn	¥6.6bn	¥10.0bn	¥11.5bn	¥16.0bn	¥11.4bn	¥12.0bn	¥13.6bn	¥18.2bn	¥17.9bn
Ordinary income	¥6.1bn	¥6.1bn	¥7.8bn	¥8.2bn	¥11.4bn	¥6.9bn	¥7.8bn	¥9.7bn	¥15.9bn	¥16.3bn
Ordinary income margin	7.2%	7.3%	9.3%	9.6%	12.8%	8.2%	9.6%	12.6%	20.5%	24.9%
Net income	¥1.2bn	¥(4.5)bn	¥(19.7)bn	¥0.6bn	¥2.7bn	¥(12.6)bn	¥3.3bn	¥3.9bn	¥9.1bn	¥9.7bn

## Trend in P / L (Japan)

Term	2016.3 Plan	2015.3	2014.3	2013.3	2012.3	2011.3	2010.3	2009.3	2008.3	2007.3
No. of shops at the end of the term	115	113	111	111	109	108	105	94	83	73
Total sales	¥80.9bn	¥81.9bn	¥82.9bn	¥85.1bn	¥89.0bn	¥83.9bn	¥82.1bn	¥77.9bn	¥77.9bn	¥65.8bn
Operating income	¥7.0bn	¥6.7bn	¥10.0bn	¥11.5bn	¥16.0bn	¥11.4bn	¥12.0bn	¥13.6bn	¥18.2bn	¥17.9bn
Ordinary income	¥6.3bn	¥6.2bn	¥7.8bn	¥8.2bn	¥11.4bn	¥7.0bn	¥7.8bn	¥9.7bn	¥15.9bn	¥16.3bn
Ordinary income margin	7.8%	7.6%	9.4%	9.7%	12.8%	8.3%	9.6%	12.6%	20.5%	24.9%
Net income	¥1.4bn	¥(4.4)bn	¥(19.6)bn	¥0.6bn	¥2.7bn	¥(12.5)bn	¥3.3bn	¥3.9bn	¥9.1bn	¥9.7bn

## Trend in P / L (U.S.A.)

Term	2016.3 Plan	2015.3	2014.3	2013.3	2012.3	2011.3	2010.3	2009.3	2008.3	2007.3
No. of shops at the end of term	12	5	3	2	1	1				
Total sales	¥4.1bn	¥1.9bn	¥1.2bn	¥0.7bn	¥0.5bn	¥0.3bn				
Operating income	¥(0.1)bn	¥(0.0)bn	¥(0.0)bn	¥0.0bn	¥0.0bn	¥(0.0)bn				
Ordinary income	¥(0.2)bn	¥(0.0)bn	¥(0.0)bn	¥(0.0)bn	¥0.0bn	¥(0.0)bn				
Ordinary income margin	—	—	—	—	2.6%	—				
Net income	¥(0.2)bn	¥(0.0)bn	¥(0.0)bn	¥(0.0)bn	¥0.0bn	¥(0.0)bn				

# Trend in year-on-year existing shop sales (Japan)



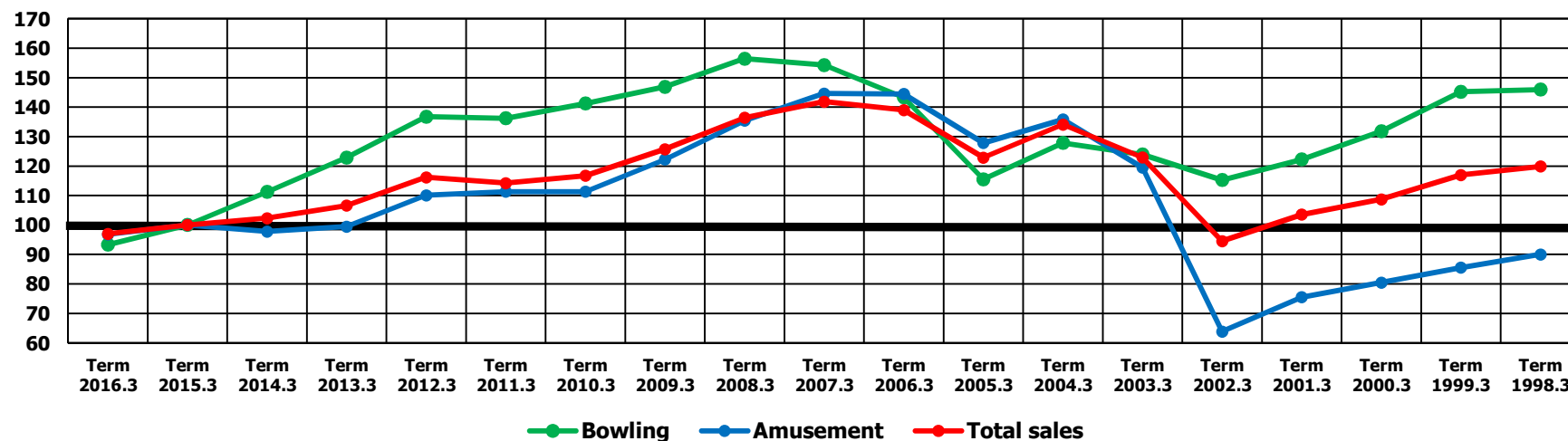
No change since announcement on May 8, 2015 has been made.

(Unit: %)

Term	2016.3 Plan	2015.3	2014.3	2013.3	2012.3	2011.3	2010.3	2009.3	2008.3	2007.3	2006.3	2005.3	2004.3	2003.3	2002.3	2001.3	2000.3	1999.3	1998.3
Bowling	(6.7)	(11.2)	(10.5)	(11.3)	+0.4	(3.7)	(4.0)	(6.5)	+1.4	+7.1	+19.4	(10.7)	+3.1	+7.0	(6.1)	(7.8)	(10.2)	(0.5)	(15.5)
Amusement	(3.2)	+2.2	(1.7)	(10.7)	(1.1)	+0.0	(9.8)	(10.8)	(6.8)	+0.1	+11.5	(6.2)	+12.0	+46.6	(18.3)	(6.6)	(6.3)	(5.2)	(11.7)
Karaoke	(1.7)	+0.4	(1.8)	(3.7)	+15.8	+3.4	(13.1)	(7.3)	(1.2)	+4.0	(4.5)	-	-	-	-	-	-	-	-
Spo-cha	+3.8	+3.7	+5.1	+0.2	+7.5	(4.5)	(9.2)	(9.8)	(16.1)	-	-	-	-	-	-	-	-	-	-
Others	(0.3)	(1.8)	(9.9)	(6.6)	+1.3	(14.5)	(3.9)	+11.4	+13.2	(9.2)	(11.3)	(14.3)	+13.7	+21.5	+7.8	+37.3	+13.9	(2.5)	(16.3)
Total sales	(3.0)	(2.3)	(4.2)	(9.0)	+1.7	(2.2)	(7.7)	(8.5)	(4.0)	+2.0	+11.6	(9.1)	+8.3	+23.1	(9.5)	(5.0)	(7.6)	(2.5)	(14.0)
No. of existing shops	113	111	111	108	106	104	89	79	69	57	46	40	39	38	25	19	10	6	2

## Trend in year-on-year existing shop sales Japan (Term 2015.3 is 100 basis)

(Unit: %)



[Note] Karaoke sales for term 2001.3~2005.3 are included to "Others".

[Note] U.S.A. shops are excluded.

## Trend in assets, etc. (consolidated)



No change since announcement on May 8, 2015 has been made.

(Figures below indicated measurement unit are ignored)

Term	2016.3 Plan	2015.3	2014.3	2013.3	2012.3	2011.3	2010.3	2009.3	2008.3
Total assets	¥108.6bn	¥111.5bn	¥127.1bn	¥206.2bn	¥228.2bn	¥252.1bn	¥251.2bn	¥216.0bn	¥176.3bn
Net assets	¥50.9bn	¥51.6bn	¥57.5bn	¥78.7bn	¥79.8bn	¥79.0bn	¥85.6bn	¥72.3bn	¥69.6bn
Net assets ratio	46.9%	46.3%	45.3%	38.2%	35.0%	31.3%	34.1%	33.5%	39.5%
Cash reserve	¥27.3bn	¥27.7bn	¥25.1bn	¥25.3bn	¥29.4bn	¥22.7bn	¥30.8bn	¥21.5bn	¥22.9bn
Interest-bearing liabilities	¥24.0bn	¥27.0bn	¥36.8bn	¥90.2bn	¥110.9bn	¥136.1bn	¥138.8bn	¥117.9bn	¥98.5bn
Guarantee debts ①	—	—	—	—	—	¥8.2bn	¥31.8bn	¥41.9bn	¥40.9bn
Net interest-bearing liabilities ③	¥(3.2)bn	②¥(0.6)bn	¥11.6bn	¥64.9bn	¥81.4bn	¥121.6bn	¥139.8bn	¥138.3bn	¥116.5bn
Lease liabilities	¥17.1bn	¥16.3bn	¥19.6bn	¥24.6bn	¥27.3bn	¥28.4bn	¥25.9bn	¥27.1bn	¥26.8bn
Net interests-bearing liabilities including balance lease liabilities ④	¥13.8bn	¥15.6bn	¥31.2bn	¥89.5bn	¥108.8bn	¥150.1bn	¥165.8bn	¥165.4bn	¥143.3bn
New lease contract amount	¥9.3bn	¥7.1bn	¥8.1bn	¥9.1bn	¥10.6bn	¥13.7bn	¥12.2bn	¥14.5bn	¥15.9bn

(Note) ① Guarantee debts...loans made by subsidiaries during development periods for which ROUND ONE Corporation is jointly and severally liable. These loans will be repaid after shop openings, etc. and guarantee debts will eliminate. However, these loans are classified as interest-bearing liabilities because they are switched to long-term loans.

② Target "Reduction of net interest-bearing liabilities before term 2016.3" was achieved ahead of schedule.

③ "Net interest-bearing liabilities"...("Interest-bearing liabilities" + "Guarantee debts") – "Cash reserve".

④ "Net interest-bearing liabilities including balance lease liabilities"..."Net interest-bearing liabilities" + "Lease liabilities".

※ The lease above indicates finance lease for amusement machines and karaoke machines.

# Measures taken for existing shops

## ◆Price rise◆ From July 17, 2015

- ◀Bowling▶ ..... About 20% price rise
  - ◀Karaoke▶ ..... About 2% price rise
  - ◀Spo-cha▶ ..... About 10% price rise
  - ◀Amusement▶ ... Sat/Sun/Hol only
- 500 medal tokens ¥1,100⇒300 medal tokens ¥1,100  
 (Actual price rise)  
 Starting ahead of schedule on July 11, 2015

## ◆Competition for everyone◆

Customers using both◀Bowling▶and◀Karaoke▶ can participate for free,  
 Participation award for all participants, ranking awards can be received by ranking  
 Major sponsors "Lawson, Inc", "Coca-Cola (Japan) Company, Limited"

## ◆"Bowling for health" lessons◆ (bringing up 150 league bowlers in every shop)

150 bowlers in every shop×109 shops=16 thousand bowlers is a target  
 (Present time 5 thousand bowlers)

## ●"COPA COCA-COLA 2015"●

Cooperation with "COPA COCA-COLA 2015" by renting Bubble Soccer equipment  
 (Senior school students Soccer, Bubble Soccer National Championship)

## ●Karaoke●

New machines LIVE DAM STADIUM and JOYSOUND MAX  
 (Implemented in all shops)

## ●Music game●

Plenty of famous new music game machines...CHUNITHM (SEGA), crossbeats REV.(CAPCOM)

Sign in to RouPoke!  
 QR Code

Android



i Phone



## New shops scheduled



### New shop openings planned in term 2016.3

	Opening date	Nation	Shop name / region	Shop type	Operating floor area
1	May 2015 (opened)	U.S.A.	Santa Ana Mainplace / Santa Ana, California	Standard, Roadside (Within mega shopping center)	40,676sq. ft.
2	July 2015 (opened)	U.S.A.	Seattle Southcenter / Seattle, Washington	Standard, Roadside (Within mega shopping center)	41,672sq. ft.
3	September 2015	U.S.A.	San Jose Eastridge / San Jose, California	Standard, Roadside (Within mega shopping center)	52,064sq. ft.
4	December 2015	Japan	(Tentative name) Sapporo Susukino / Sapporo, Hokkaido	Standard, Downtown	83,772sq. ft.
5	December 2015	Japan	(Tentative name) Akashi / Akashi, Hyogo	Standard, Roadside	117,437sq. ft.
6	January 2016	U.S.A.	Taunton Silver City / Taunton, Massachusetts	Standard, Roadside (Within mega shopping center)	64,697sq. ft.
7	March 2016	U.S.A.	Bensalem Neshaminy / Bensalem, Pennsylvania	Standard, Roadside (Within mega shopping center)	55,017sq. ft.
8	March 2016	U.S.A.	Sunvalley / Concord, California	Standard, Roadside (Within mega shopping center)	47,295sq. ft.
9	Spring 2016	U.S.A.	Broadway / Hicksville, New York	Standard, Roadside (Within mega shopping center)	50,604sq. ft.

### New shop openings planned in term 2017.3

(U.S.A.: 7~8 shop openings per year planned)

	Opening date	Nation	Shop name / region	Shop type	Operating floor area
1	Spring 2016	U.S.A.	Grapevine Mills / Dallas, Texas	Standard, Roadside (Within mega shopping center)	81,317sq.ft.
2	Spring 2017	Japan	Kanto area	Standard, Roadside	66,832sq. ft.

- [Note] · Changing / cancellation of opening dates, changing of shop names may occur without a notice.  
 · All future shops are planned to be in mall.

# Existing shops and principles of conditions for future shops openings in U.S.A.



## [Present state: existing shops]

	Opening date	Shop name / region	Shop type	Operating floor area
1	August 2010	Puente Hills (Los Angeles, California)	Standard, Roadside (In Puente Hills Mall) <a href="http://www.puentehills-mall.com/">http://www.puentehills-mall.com/</a>	60,000sq.ft.
2	September 2012	Moreno Valley (Riverside, California)	Standard, Roadside (In Moreno Valley Mall) <a href="http://www.morenovalleymall.com/">http://www.morenovalleymall.com/</a>	44,448sq.ft.
3	August 2013	Lakewood (Lakewood, California)	Standard, Roadside (In Lakewood Center Mall) <a href="http://www.shoplakewoodcenter.com/">http://www.shoplakewoodcenter.com/</a>	43,523sq.ft.
4	October 2014	Stratford (Chicago, Illinois)	Standard, Roadside (In Stratford Square Mall) <a href="http://www.stratfordmall.com/">http://www.stratfordmall.com/</a>	39,893sq.ft.
5	December 2014	Arlington Parks (Arlington, Texas)	Standard, Roadside (In The Parks at Arlington) <a href="http://www.theparksatarlington.com/">http://www.theparksatarlington.com/</a>	64,911sq.ft.
6	May 2015	Santa Ana Mainplace (Santa Ana, California)	Standard, Roadside (In Westfield Mainplace) <a href="http://www.westfield.com/mainplace/">http://www.westfield.com/mainplace/</a>	40,676sq.ft.
7	July 2015	Seattle Southcenter (Seattle, Washington)	Standard Roadside (In Westfield Southcenter) <a href="http://www.westfield.com/southcenter/">http://www.westfield.com/southcenter/</a>	41,672sq.ft.

## [Principles of conditions for future shops openings]

Expansion candidates	Opening in large shopping malls throughout U.S.A. (There are approximately 900 malls that apply to our conditions)
Operating floor area	42,000sq.ft.~64,000sq.ft.
Demographics	Over 150,000 within 5 miles, Over 400,000 within 10 miles
Target customers	Shopping mall customers (young adults at night, mainly college students) / Projected male – female rate is 50 - 50
Avg. spending / customer	About \$14
Sales share	Amusement 56%, Bowling 22%, Food & beverage 19%, Other 3%
Investment amount	About \$6 million Breakdown: Facility related \$2.8 million, Amusement machines \$2.7 million, Other facilities (bowling) \$1.3 million, Opening expenses \$0,4 million
Lease fee conditions	Amusement machines depreciation in 3 years, Other facilities (Bowling) depreciation in 7 years ⇒ after 4th year lease fees become less which helps the profitability

## [Present state: facility investment and budget for different operating floor area]

Classification by profitability		High profitability shop	Average profitability shop	Low profitability shop
Investment amount	Initial investment amount	\$6.00mn	\$6.00mn	\$5.50mn
Year budget	Total sales	\$7.00mn	\$5.10mn	\$3.20mn
	Operating income (1st year)	\$0.80mn	±\$0.00mn	\$(0.50)mn
	Operating income (2nd~3rd year)	\$1.30mn	\$0.35mn	\$(0.15)mn
	Operating income (4th year~)	\$1.75mn	\$0.85mn	\$0.35mn
	Operating income rate (4th year~)	25.0%	16.7%	10.9%

※Operating income includes opening expenses occurred in initial year.

# Statistical snapshot of shops



## Trend in number of shops

Japan	Term 2016.3 (Plan)	Term 2015.3	Term 2014.3	Term 2013.3	Term 2012.3	Term 2011.3	Term 2010.3	Term 2009.3	Term 2008.3	Term 2007.3	~Term 2006.3
No. of shop openings	2	2	–	3	1	3	11	② 13	11	15	62
No. of shop closings	–	–	–	① 1	–	–	–	① 2	② 1	–	① 4
No. of shops at the end of term	115	113	111	111	109	108	105	94	83	73	58

U.S.A.	Term 2016.3 (Plan)	Term 2015.3	Term 2014.3	Term 2013.3	Term 2012.3	Term 2011.3	Term 2010.3	Term 2009.3	Term 2008.3	Term 2007.3	~Term 2006.3
No. of shop openings	7	2	1	1	–	1	–	–	–	–	–
No. of shop closings	–	–	–	–	–	–	–	–	–	–	–
No. of shops at the end of term	12	5	3	2	1	1	–	–	–	–	–

Consolidate	Term 2016.3 (Plan)	Term 2015.3	Term 2014.3	Term 2013.3	Term 2012.3	Term 2011.3	Term 2010.3	Term 2009.3	Term 2008.3	Term 2007.3	~Term 2006.3
No. of total shops at the end of term	127	118	114	113	110	109	105	94	83	73	58

(Note) ① Reason for closure of 7 shops (expiration of contract periods: 5 shops, construction of new large shops in the neighborhood: 1 shop, closure of trial shop (trial period about 2 years): 1 shop).

② Fuji shop closed in term 2008.3 and reopened at the same location in the same location in the next term after undergoing complete reconstruction.

## Japan 113 shops (at the end of June 2015) Number of shops breakdown

(Note) All U.S.A. shops are standard roadside type, leased shops only.

Shops by shop type				No. of shops at the end of term
Standard		Stadium		
Downtown	Roadside	Downtown	Roadside	
9	58	1	45	113

Shops by ownership		No. of shops at the end of term
Leased shops	Own shops	
84	29	113

## Company-wide 119 shops (at the end of June 2015) Number of shops breakdown

(Note) Own shops include 10 shops with owning right for land & building, and 19 shops with owning right for building with tenants.

Area	Japan							U.S.A.	Total	
	Hokkaido / Tohoku	Hokuriku / Koshinetsu	Kanto	Chubu / Tokai	Kansai	Chugoku / Shikoku	Kyushu / Okinawa			
No. of shops	10	4	33	14	33	8	11	113	6	119
Share	8.4%	3.4%	27.7%	11.8%	27.7%	6.7%	9.3%	95.0%	5.0%	100.0%

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